



NCCJ & SCCIJ Joint Luncheon

Speaker: Mr. Jay Nelson
Operating Partner, *SUCCESS STORIES: JAPAN*

Topic: Introducing Japan's Top 21,000 Corporations: Dynamic, Wealthy, World-Class Technology Innovators With Many Ultra-HNWs



Summary : Mr. Nelson's firm has focused only on Japan business information for its entire history. It has identified Japan's top 21,000 companies across all sectors after years of research, and helps both large and small global clients from private equity to industrial, technology, consumer, and services find those with compelling yet under-commercialized R&D, still-unfulfilled ambitions to expand globally, needs for enterprise products and services, and more. Mr. Nelson will also speak about how his firm helps luxury brand, private banking, M&A and other clients develop personal relationships -- the right way -- with the ultra-HNW CEOs of these barely-known companies.

Biography : Mr. Nelson is the operating partner of *SUCCESS STORIES: JAPAN*, an exclusively Japan-focused consulting and information firm founded in 1997. He is a *cum laude* graduate of Yale University who holds an MBA with Distinction in both finance and marketing from Northwestern University's Kellogg Graduate School of Management in the USA. Prior to *SUCCESS STORIES: JAPAN*, Jay was a financial and strategy executive at global companies such as First Manhattan Consulting, Marubeni *sogo shosha*, Reader's Digest, *Institutional Investor*, and Walt Disney. Jay is frequently quoted on Japan topics in mainstream business media such as *Business Week*, Reuters, *Barron's*, AP, and Nikkei, and appears regularly discussing Japanese companies on TV network CNBC.

Date:	Tuesday, September 13, 2016
Time:	12:00 to 14:00
Venue:	Grand Hyatt Tokyo, Residence Anise 6-10-3 Roppongi, Minato-Ku, Tokyo 106-0052 (MAP)
Fee:	6,500 yen (No-shows and cancellation after deadline will be charged in full.)
Registration:	Please RSVP by Tuesday, September 6 via e-mail (nccj@nccj.jp) *Please inform us of dietary restriction if any.*